



HiFlow
Solutions

Case Study

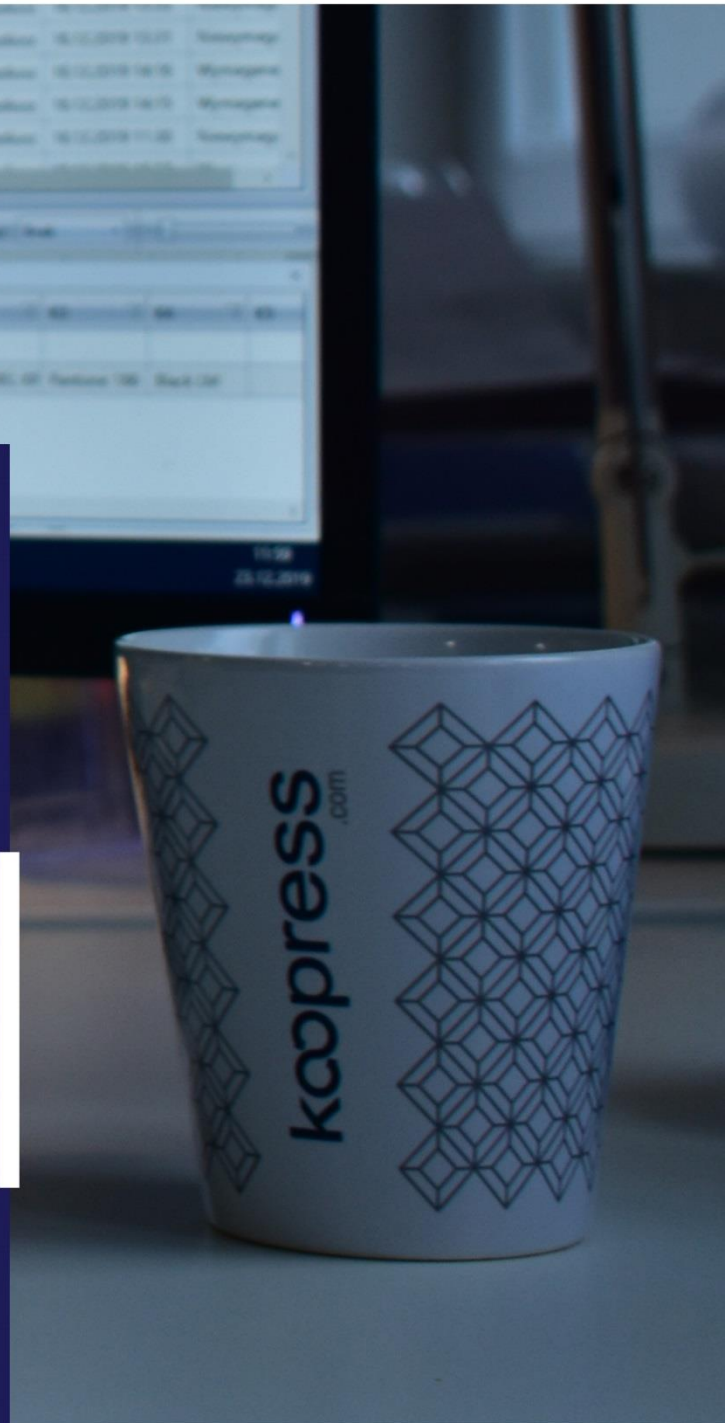
koopress®

Case Study

HiFlow helps Koopress achieve growth targets

www.koopress.com/en/

www.HiFlowSolutions.com





Overview

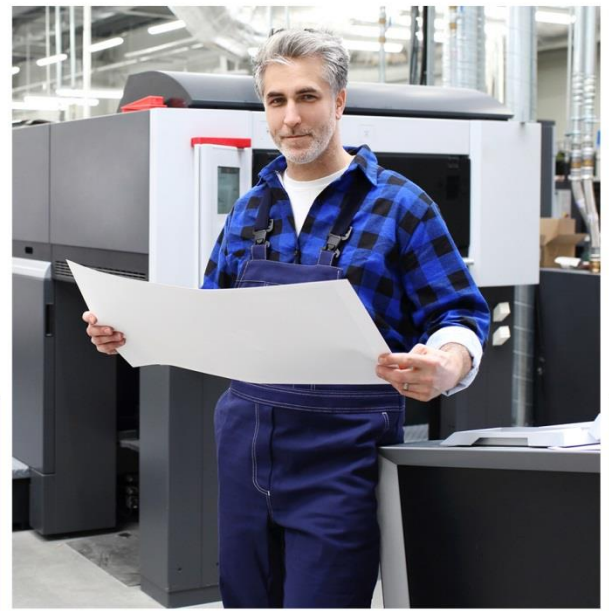
Koopress, a large packaging and labelling producer, supplies folding carton packaging and labels for the food, pharmaceutical, and chemical industries to a customer base that spans the globe. Founded in 1991, its daily production capacity exceeds a million packaging items, including specialty products such as antiseptic packaging. In its lifetime, Koopress has successfully completed more than 40,000 orders for its customers.

Koopress was facing market conditions that required rapid growth. Company leaders decided to expand and modernize their operations by introducing product and process improvements to achieve greater efficiencies. Koopress evaluated seven MIS companies and chose HiFlow Solutions software management system to meet its growing needs and gain an edge in the market.

HiFlow delivers several benefits for Koopress

Effective tools for all employees

HiFlow includes tools that help all employees function more effectively—from sales representatives, through technologists and graphic designers, to employees in production, logistics, warehouse, and quality control. Communication between each department has improved, and the MIS system has standardized the flow of job tickets and technical communication procedures for every job. Employees can perform their tasks anywhere and at any time on mobile or tablet devices allowing greater freedom and flexibility.



Intuitive user interface increases production transparency

The uncomplicated and friendly user interface of the HiFlow shop-floor module means employees can navigate the system in a transparent way. Standard Microsoft ribbon-type GUI allows office personnel such as estimators, job planners, and sales reps easy access to the system. The interface is very familiar to most people.

BOOK A DEMO



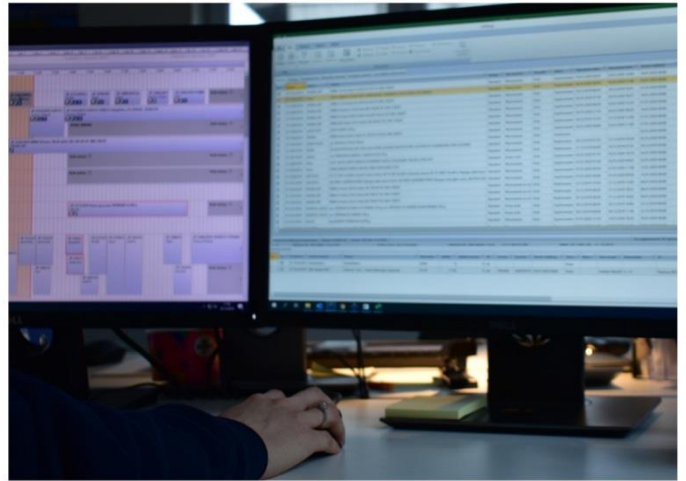
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Data collection makes strategic decisions easier

HiFlow's data collection capabilities facilitates decision making in all key areas of the company's operations—from production to human resources. HiFlow improves daily operations as its data collection and report generation provide real time oversight into every department. The system precisely tracks all planned and actual costs. All operations are laid out visually and the entire functioning of the plant is apparent with only a few clicks. Managers have accurate, in-depth and timely information for decision making.

Time savings increase significantly

After installing HiFlow MIS, Koopress noticed time savings during machine start-up and changeovers. The system also improved efficiency for equipment and operators. Managers can check on a job at any point in the production process and identify production bottlenecks. Response time for estimates improved, leading to a quicker conversion to signed orders. Job tracking is done in real time and is accessible from any point so that issues and problems can be handled quickly and efficiently. HiFlow makes it possible to diagnose and eliminate production bottlenecks.



HiFlow saves money

By reducing the number of staff mistakes HiFlow helped Koopress increase its ROI. Romuald Kowalczyk, head of implementation at Koopress, adds:

"The HiFlow system has simplified the process of tracking products from production using barcode readers while ensuring their full traceability and eliminating manual document entry, which can generate costly mistakes."

Koopress also generated savings with the HiFlow warehouse management module, which handles the timely delivery of raw production materials and reduces the need to store inventory in expensive storage facilities. By using barcode scanners, the system gives real time updates and manages inventory requirements down to the minute. With constant updates in inventory, the purchasing department can make accurate and informed decisions.

BOOK A DEMO



Easy, short implementation period

Koopress managers were very pleased that the entire implementation process of the HiFlow system took only 5 months. Such a short implementation timeframe is the result of HiFlow's new strategy: **design a completely customized package to meet the exact needs of the packaging printer; and deploy a team of experienced implementation consultants to ensure a successful implementation process.** HiFlow developed a software system specifically for the packaging production needs of Koopress and guarantees that the system will be ready for all future challenges.



BOOK A DEMO

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Koopress by the numbers

5

months- **implementation time**

36

number of **licenses in the office**

13

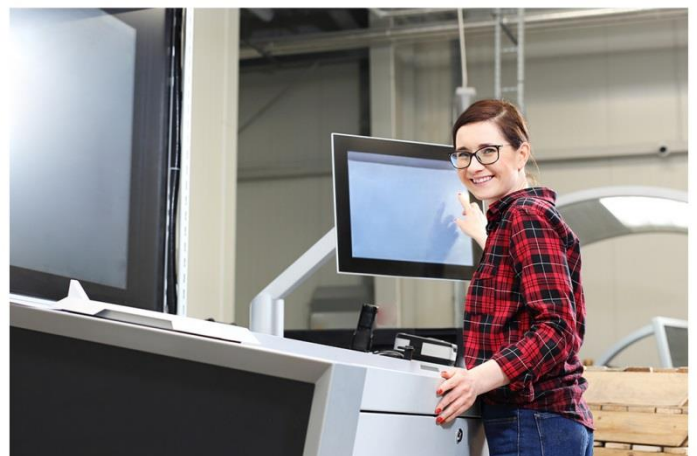
number of **production licenses**

783

average estimates per month

214

average production orders per month





HiFlow
Solutions

Our company

HiFlow provides flexible business solutions to help packaging and label producers operate more efficiently and profitably. We deliver a complete range of services for our clients: leading edge MIS systems, system integration services to ensure seamless operations, and consultative services for utilizing technology to drive efficiency, build scale, and improve profitability. For over 20 years HiFlow has been powering packaging companies worldwide, with over 100 customers.

We work as consultants and facilitators to empower you with solutions. Our process is an exploration, with you as a partner, towards greater productivity, efficiency and ultimately, greatly improved ROI.

HAVE A QUESTION?

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How can we help?

- We implement - fast. The HiFlow system combines MIS and MES software with easy ERP integration.
- We fill your ERP gaps. By optimizing ERP systems with MIS and MES features required for packaging and label printing.
- We create automated environments. With seamless connections from order intake to shipping and invoicing.
- We feed you data. With insights from real-time, critical information from your production shop floor, personnel, and equipment.