



HiFlow
Solutions

Case Study

MTC - Pharmaceutical & Cosmetics Packaging Printer

Automates,
integrates entire
organization





OVERVIEW

MTC Poland Sp. z o.o. is headquartered Vienna, Austria with its plant in Pruszków, Poland. It exports to more than 25 countries including Europe, Scandinavia, and the U.S. MTC is a flexographic printer converting blister packaging for pharmaceutical and providing laminates and specialized foils for cosmetic packaging. It also offers thermoformed packaging, rotogravure printing, and specialized products like Easy Snap packaging. The factory in Pruszków employs a staff of 85. MTC meets standards including ISO9001, ISO14001, ISO22000, BRC, and GMT.

Precision, compliance-- and small runs

"We are family-owned company with a modern production plant with quality certificates—BRC IoP, HCCP, and GMP," says Lukasz Szczepanski, CFO, MTC Poland. "Our goal is to establish a long-lasting, strategic partnership with our valuable customers."

To meet that goal, the package printer must be able to produce very low order quantities—minimum orders of MTC's pharmaceutical jobs are five to ten kilograms; for cosmetics 250 square meters.

Szczepanski was looking for a robust MIS that could handle the high-precision, high-quality print jobs--and small production lots, as well as maintain strict quality control and regulatory compliance.

Replacing legacy systems

MTC began the process of selecting a new MIS system when it ended support of its old system, and was in the midst of a planned expansion of its lamination process for the finishing of aluminum foil and plastics. HiFlow showed that it had the capacity to efficiently integrate all plant machines and processes.



Why did you decide to purchase and implement HiFlow?

Szczepanski: We selected HiFlow because it had most of the required functionalities, as well as it met the functionalities required by our demanding clients from the pharmaceutical industry. Not all software vendors were able to meet these requirements.



"HiFlow provides MTC with comprehensive service of orders, from the acceptance of the order to the departure of the finished product to the customer."

Lukasz Szczepanski, CFO, MTC Poland

Reliable equipment + robust software

While the equipment and machines MTC runs are able to handle sophisticated work, without a streamlined and accurate workflow, MTC found it was losing productivity.

HiFlow provided the software designed exclusively for MTC's needs. This included HiFlow's visual workflow technology, smart scheduling, real time analytics. HiFlow effectively eliminated excess human touch points, and provided real time data to estimators, sales and customer service. MTC could now be much more responsive to evolving customer needs.

Initial inquiry to finished product-- increased efficiency

All of its business and production processes are now currently supported by HiFlow, end to end, enabling the entire company to have easy access to them.

"HiFlow provides MTC with comprehensive service of orders, from the acceptance of the order to the departure of the finished product to the customer," Szczepanski offers.

With the robust data collection and analytics the software provides, MTC can serve its brands and monitor costs. "The efficiency of the analysis of the entire process is now much easier," Szczepanski concludes.





HiFlow Solutions MIS software is an **end-to-end** management information system with **comprehensive tools** that automate packaging workflow and business processes so companies can compete more effectively in the marketplace, maintain faster and **leaner production times**, and increase margins of profit.

We implement - fast.
The HiFlow system combines MIS and MES software with easy ERP integration.

We fill your ERP gaps.
By optimizing ERP systems with MIS and MES features required for packaging and label printing.

We create automated environments.
With seamless connections from order intake to shipping and invoicing.

We feed you data.
With insights from real-time, critical information from your production shop floor, personnel, and equipment.

We let you see.
From smart scheduling to nested layouts to workflow diagrams, instantly see where you stand within the job.

HiFlow's **consultative** approach seeks to understand your packaging company's unique set of challenges, problems and needs FIRST. We sell a solution, not a product.

Have a question?

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